



PAMELA BANCSI *JD, CFP®*

VICE-PRESIDENT – LIFE SETTLEMENTS



Pamela (Pam) Bancsi is the Vice-President of Life Settlements for ValMark Financial Group where she is responsible for the operations, education and marketing of ValMark's life settlements business line. She has over 30 years of experience within the financial services industry, working with advanced market case design and management. Her background also includes 10 years of legal experience.

Most recently, Pam worked at Life Settlements Insights where she directed the marketing efforts for one of the nation's largest life settlement brokers. Prior to that, she was an Agency Sales Director for MetLife Insurance, managing the hiring, supervision and training of financial advisers. Pam was also a Regional Director of Financial Planning and Investments for Lincoln Financial, responsible for managing the financial planning department and consulting some of the nation's top financial advisers on advanced planning and investment ideas.

In addition to her FINRA series 7, 24 and 63 licenses as well as life, health, variable life and annuity licenses, Pam is a Certified Financial Planner® and holds a Juris Doctorate from Case Western University School of Law.